

**Board of Directors  
Meeting Minutes  
June 27th, 2018**

**Present:**

Board of Directors: Bill Harder, Jill Schneider, Loren Higgins, Morgan Arndt, Doug Burrell, Nick Nicholson, Jeni Cain, and Clarence Edwards

**Management:** Chris Neeley, Heather Boyd, Shannon Spurrier, Alexis Hannah, Ali Jackson, Julie Accetta, Karen Babb

**Visitor:** Stan Davis, Allison Huffstutler

**Proceedings:**

- Bill Harder called the meeting to order
- Invocation- Loren Higgins
- Pledge of Allegiance- Doug Burrell
- Recitation of the Mission Statement and Vision
- Roll Call
- Motion made to approve the agenda for 8/22/2018 meeting
- Minutes from 6/27/2018 meeting were reviewed and approved

**President's Report- Bill Harder**

- To quote the great Mike Tyson- "Everyone thinks they have a great plan until they get punched in the mouth".
- The Meyer Center has experienced some tough times, but Bill is excited for the strategic plan.
- Great appreciation to everyone for the hard work and input that went into making this day possible.

**Financial Report- Clarence Edwards**

- Southern First operating account has approx. \$118K, which is an increase of \$77K from month prior
- The month of May was a very good month for the Meyer Center.
- The last payment of \$81K was made on the roof; the roof costs \$190K.
- CC account has decreased by \$81K due to capital expenditures.
- Greenville designation from United Way was a little slow in May, but will make up for it in June.
  - Pickens allocation will increase to \$15K
- The Meyer Center had a better month in terms of funding from government agencies, we got all the funding we expected to receive.
- We received approx. \$50K in fundraising dollars combined from 3 different foundations.
  - John I. Smith Foundation \$30K
  - Columbus Hope- \$6K
  - Palmetto Children's Charities Dash and Bash- \$14K
- Current donors made up \$7K of the fundraising dollars.
- Barbara Stone foundation gave \$7,800 to help fund a Promethean board
- Clarence presented the budget variance sheet with all items larger than \$5K.
  - Net revenues of all revenues compared with budget projections are down \$34K over the first 11 months.
  - All in all when we get through June we project the Meyer Center will have a budget deficit of \$200/250K, which is directly linked to the deficit in the funding from governmental agencies.
- Nick Nicholson asked if the governmental payment is a timing issue. Clarence is not sure, but have reached out to the state to research to see if the Meyer Center is owed a quarter of a million dollars.
- Chris has reached out to the state to hopefully get a one-time funding stream of \$200-250 from the state.
- Clarence and Denise Agnew are working on the budget and will have it completed by September.
- Loren Higgins suggested if we should change our fiscal year to coincide with information from the state, which the center bases its budget on.
- Clarence answered that the state is on a June 30<sup>th</sup> basis, and so therefore so is the Meyer Center.
- Jill asked the question about the one time gift from the state. Chris initially asked for \$286K, but we are hoping for anywhere between \$100 to 150K.

- Chris has asked SC Medicaid to investigate whether or not the Meyer Center Medicaid match for medical students was accidentally paid twice.
- IDEA money will be down approx. \$30k based on budget, due to federal cuts that trickled down to the states.
- Jill asked if we qualify for Title 1 in the coming year. Chris said it will depend on what our family income levels looks like next year.
- Julie pointed to look toward the strategic plan to help us work and thrive in a budget to ensure the success of the Meyer Center

#### **Executive Director's Report- Chris Neeley**

- All Overtime has been cut out of the Transportation program, and there have been no complaints on the meeting points for the new bus routes.
- Approx. 60 students are enrolled in Summer Camp.
- The Meyer Center has projected 97 students for the Fall 2018 term. , 27 new students will be attending, and there are 40 currently on the waiting list.
- A new teacher, Lindsay Holmes was hired. She comes from Clemson Life and will replace Melissa Kirby.
- The Board is invited to attend any of the four Family Orientation Sessions for the Fall 2018 term.
- Water Play Day has been fantastic.
- WSPA covered a great segment on music therapy at the Meyer Center.
- United Way cumulative report was submitted and overall we served 119 children.
- The Nursing Department is billing for all the services on WEB EHR, which could be an increase of \$70K in revenue.
- TA evaluations occurred and an increase in pay was given to those who it was deemed deserved it.
- A new streamlined organization chart is being developed.
- Sally Russell and Susan Wilkins, two emeritus board members toured the center in the past month and were thrilled to see all the positive changes.

#### **No Committee Reports at the time**

#### **Actionable Item- Fill Marsha Elrod's board elected role.**

- Loren Higgins made a motion to have James Hamilton fill Marsha Elrod's place on the board, seeing as she was a board elected representative. His term would expire December 2019,
- Jeni Cain was a second.
- All Board members voted in favor and item was approved.

#### **Actionable Items- Vote on Development of a Junior Board- Ali Jackson and Jeni Cain**

- Ali presented information on importance of engaging a younger demographic at the Meyer Center, both in fundraising and also in time spent at the center.
- Ali presented the idea of creating a Junior Board and Youth Alliance.
- Sam Kleckley set up a tour of 12 young men to gage interest in setting up a Junior Board.
- The Junior Board will be a place to train future board members. It will have a governing board, committee, social functions, fundraising avenues and more.
- Youth Alliance will be an avenue to give the high school age opportunities to be involved at the Meyer Center on a constant basis.
- Nick Nicholson asked how the creation of these two organizations would affect the Ambassadors council.
- Jeni Cain suggested that the Ambassadors Council become more of an emeritus board.
- Jill asked who will be in charge of the two groups, and what kind of money/expense there will be.
- Junior Board will fall under Ali and Youth Alliance will be under Julie Accetta.
- Jill asked to give Clarence a cost to put in next years budget
- Stan suggested we form a mentoring link between the Ambassadors Council and young professionals, as a way to deepen the connection.
- Bill Harder made a motion to approve the items
- Jeni Cain second.
- All Board members voted in favor and item was approved

**Student Spotlight- Candace Green**

- Candace Green introduced Luke to the board. Luke has a duplication of Chromosome 17, which is super rare.
- Heather bragged on Candace that Luke sets a place at the table for her every evening.

**Strategic Planning- Stan Davis**

- Stan thanked the strategic planning committee for the time spent during the process.
- Stan presented the final draft of the plan to the Board of Directors with an engaged conversation and discussion so to have the best strategic plan for the Meyer Center.
- Stan suggested adding photographs under the Executive Summary to make it more engaging. Julie Accetta said she would send them to Stan.
- Nick Nicholson suggests we change "Greenville" to "Upstate Communities" in the conclusion statement, so to represent the community we serve.
- Nick Nicholson made a motion to approve the Strategic Plan with the edits. Doug Burrell a second.
- All Board members voted in favor and item was approved

**Closing Remarks- Bill Harder**

- Bill thanked everyone for their time and meeting was adjourned.

Respectfully Submitted,

Jeni Cain  
Board of Directors

Chris Neeley  
Executive Director